

WAYNE B. NORRIS

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OBJECTIVE: WORK IN ACCOUNTING AND FINANCE FOR AN AGGRESSIVE COMPANY

SUMMARY: 6 Years In Accounting And Financial Management; 10 Years In Upper Management; More than 10 Years in Engineering and Computers. Closed More than \$15 Million in Sales.

FUNCTIONS / PLATFORMS:

- GL/AR/AP, Inventory, Payroll, Tax
- Financial Statements
- Financial & Operations Analysis
- Supervised up to 80 people
- QuickBooks
- Kronos
- PeachTree
- Peoplesoft 8.3
- Access & Visual Basic
- Cougar Mountain
- Networks
- Job Costing

INDUSTRY EXPERIENCE:

- Manufacturing
- Software
- Retail / POS / Restaurant
- Aerospace & Defense
- Biomedical
- Telephony
- Securities
- Environmental
- International
- Outsourcing
- Consulting Services
- Oil & Gas

EMPLOYMENT HISTORY

Interim Accounting Positions, 2003

I have worked in various interim accounting positions while completing courses required for the CPA examination. My work has consisted of accounting and computer system consulting.

Cox Communications, Inc., Santa Barbara, CA

I am acting as an interim payroll accountant for the Santa Barbara and Bakersfield units, using Peoplesoft 8.3 and Kronos.

Adrienne's Gourmet Foods, Inc., Goleta, CA

I was the interim controller of a wholesale baked goods manufacturer. (<http://www.adriennes.com>). My responsibilities included cost accounting, variances, cash flow management, AR, AP, GL, payroll, taxes, inventory, fixed assets, closing, analysis, reconciliation, forecasting, HR, collections, and benefits.

Phoenix|X-Ray, Camarillo, CA

I was the interim controller during a management reorganization of this German-American company (<http://www.microfocus-x-ray.com/sprache.htm>). My responsibilities included GL, AR, AP, payroll, inventory, tax return preparation, and general financial and managerial accounting and consulting.

Financial Analyst, Management Consultant, 1998 - 2003

I assisted several startup companies in varying stages of seed round financing and reverse merger. I provided accounting and management consulting, technical consulting, business plan development, software consulting, and promotional assistance. Below are selected client descriptions:

The Total Link, Inc.

The Total Link is a Competitive Local Exchange Carrier [CLEC]. My work includes financial and managerial analysis, standard costing, overhead rate calculations and preparation of State and FCC tariffs.

Advantage Business Systems, Inc.

Advantage produces ERP, back office, and accounting software for the wholesale and retail lumber, home center, hardware, apparel, and food industries, with 1,500 installations worldwide.

I managed the team developing the core of their Version 5. I coordinated the California and Texas teams, overseeing features, budgets, schedules, and staffing.

3DstockCharts.com

3DStockCharts.com produces real-time 3-D displays of Level-2 stock prices on the major Electronic Communication Networks [ECNs]. The site is used by stock traders worldwide.

I was responsible for overhead rate and labor efficiency calculations, standard costing, variance calculations, project management, qualifying and managing outsourced and distributed development, budgeting and scheduling, job costing, and staffing.

Biopac Systems, Inc., Goleta, CA

Biopac Systems manufactures a line of medical instruments for research and education. Biopac equipment can monitor and record over 40 electrophysiologic channels.

I managed a group of 11 engineers, including 3 working remotely. I chaired the management meetings, launched the company Intranet, established and staffed the Quality Assurance department, created ISO 9001 procedures and Version Control, established an Internship program, managed schedules and budgets, and determined compensation strategies, bonus practices, and related HR policies.

Emulation Systems, Inc., Santa Maria, CA

Emulation Systems, Inc. built aircraft and truck simulators for the US Government, civilian training, and entertainment industries. Our products included FAA certificated simulators for Cessna 172 and 182 aircraft, plus realistic simulators for the F-18, Cessna 210, and Beech 19 series of aircraft, the Hughes 500 series helicopters, as well as truck-mounted spray-boom applicators.

My responsibilities included overhead rate and labor rates and efficiency calculations, standard costing, variance calculations, management of Engineering, R&D, Manufacturing, and Customer Support. I was responsible for costs, schedules, milestones, and HR.

Vice President, Typhoon Software, Santa Barbara, CA, 1992 - 1997

I managed 80 people, including 55 computer scientists and managers located in St. Petersburg, Russia. We performed 57 engineering development projects for 41 U.S. customers over a 5½ year period, including 7 Fortune 500 companies.

Typhoon was the world's largest supplier of Russian software and engineering talent. Projects included accounting systems, ERP systems, database systems for the banking, medical, legal, printing, automotive, law enforcement, and retail communities, and Internet applications.

I was responsible for all job costing. I specifically worked with overhead rate and labor rates and efficiency calculations, standard costing, variance calculations, and management of Engineering, R&D, Manufacturing, and Customer Support. I was responsible for costs, schedules, milestones, and HR.

Director of Federal Systems Division, ExperTelligence, Inc., Santa Barbara, CA, 1990-1991

I managed the largest hypertext software development ever undertaken for the US Government, Dynamic Documents™, for a National Security customer. We delivered a prototype, and then negotiated a multi-million-dollar follow-on contract for the next several years. My responsibilities included overhead rate and labor rates and efficiency calculations, standard costing, variance calculations, project management, budgeting, scheduling, Government reporting, security management, and technical management.

EDUCATION

- Santa Barbara City College / UCSB: Courses leading to designation as a CPA, including beginning and intermediate financial accounting, management accounting, and auditing, [will test in November]
- Microsoft Certified Professional + Internet [MCP+I] designation
- University of Texas, Austin: Professional Certificate, HAZOPS and Risk and Management
- Defense Department Industrial Security Institute, Honolulu, HI: Security Management Certificate
- UCSB: Post-graduate work in Advanced Math and Physics, Human Factors and Ergonomics
- University of California, Santa Barbara: B.A. Physics